

Motorola, Inc.

Discount Schedule

Exclusive

Section	Category	Product Description	Product Codes (APC)	Discount %
1	General Information			
2	Premium Services	Statement of Work	295	
		Co- and Adjacent Channel Interference	209	
		Coverage Prediction Service	295	
		Disaster Planning Service	209	
		Dispatch Service	768	
		Enhanced System Support Service	773	
		FCC Licensing Management Service	386	
		Fleetmap Design and Optimization	295	
		In-Building Distributed Antenna System	295	
		Indoor Coverage Evaluation	295	
		Infrastructure Repair Service	290	
		Infrastructure Software Installation Service	295	
		Intermodulation Interference Analysis	295	
		Local radio Support Service-Data Products	290	
		Local radio Support Service-Mobiles	290	
		Local radio Support Service-Misc.	290	
		Local radio Support Service-Portables	290	
		Network Management Services	768	
		OnSite Infrastructure Response Service	290	
		OnSite Infrastructure Response Service-Limited	290	
		OnSite Infrastructure Response Service-Premier	290	
		Outdoor Coverage Evaluation Service	295	
		Performance Consulting	306	
		Radio Rental Service	787	
		Radio Repair Bank	386	
		Radio Repair Service	964	
		Radio Site Inspection	295	
		Radio Survey and Analysis	209	
		Radio Software Installation Service	295	
		Site Survey and Analysis	209	
		SmartZone Config and Re-Optimization	295	
		Software Upgrade Design Service	768	
		Spectrum Support Services	386	
		Spectrum Acquisition Service	386	
		Storm Planning Service	128	
		System Survey and Analysis	209	

System Availability Primary Package	999
System Availability Supplemental Package	999
System Response Primary Package	999
System Response Supplemental Package	999
System Utilization Primary Package	999
System Utilization Supplemental Package	999
Technical Support Service	768
Technology Management Service	768
Test Equipment Rental Service	964
Test Equipment Repair Service	964
Tower Inspection Service	209
Tower Work- Includes Painting, Lighting, Installation, Etc.	209
Tower Top Amplifier Design	295
Transmitter Noise and Rx Densense Analysis	295
Training	209
Voice Loading Analysis	295
Voice Radio Traffic Load Measurement	295
Radio Support Center	964
Test Equipment Service Center SP Service	964
Misc Services	984
Systems Integration	127
Software Services	209, 290
Site Security	209
Asset Management	209
Managed Services	209

Pricing on services listed above are to be negotiated on a case by case basis with the agency requesting the services. Prices not to exceed \$ 187.50 per hour and will be negotiated downward based on the scope of work.

Section	Category	Product Description	Product Codes (APC)	Discount %
3	Comparators	ASTRO-TAC 9600	525	15%
		GCM8000	112	15%
		COMPARATOR ANCILLARY	207	15%

Section	Category	Product Description	Product Codes (APC)	Discount %
4	Data Systems	FULL VISION SOFTWARE	381	0%
		RADIO NETWORK CONTROLLER, Hardware	708, 403	15%
		RNC DATA CONTROLLER , Software	403,381, 689	0%
		HPD1000	153	10%
		UM1000 Modems	057,058	5%
		VML 750	057	5%
		LEX- All Series	065	5%
		AIRMOBILE	879	5%
		FIREGROUND	015	5%
		Point to Point	224	15%
		MOTOMESH	683	10%
		CANOPY	606	10%
		MOTOBRIDGE	524	5%
		SOFTWARE SUBSCRIPTION AGREEMENT	680, 688	0%
		Premier MDC	879	5%
		AVL Software	170,330,209	0%
		WAVE	892	3%
		Motorola Application Software	330,333,868,339,297	0%
		Wireless Network Gateway	381	0%
		Data Accessories		10%

Section	Category	Product Description	Product Codes (APC)	Discount %
6	Fixed Data	MOSCAD	214	15%
		MOSAD-L RTU	275	15%
		MOSCAD CENTRAL	342	15%

Section	Category	Product Description	Product Codes (APC)	Discount %
7	Repeater and Base Stations	MTR 2000	512,474,574,593	20%
		MotoTrbo XPR8400	484,421	15%
		GTR8000	112	15%
		MTR3000	512	15%
		ASTRO SATELLITE RECEIVER	743	20%
		INTELLIREPEATER	676	20%
		CDR700,CDR500,GR1225,GR500	793,794,780	20%

Section	Category	Product Description	Product Codes (APC)	Discount %
8	Fixed Station Accessories	ALL ITEMS	207,351,708,207,273,277	10%

Section	Category	Product Description	Product Codes (APC)	Discount %
9	Fixed Station Antenna	ALL ITEMS	207,417,457,515,262	10%

Section	Category	Product Description	Product Codes (APC)	Discount %
10	Fixed Station Control	MCC5500	322	20%
		MCC7500	322	20%
		MCC7100	443	20%
		MCD5000	202,708	20%
		MC DESKTOP COMTROLLERS	740	20%
		CENTRACOM ANCILLARY	708	20%
		CENTRACOM FLASHPORT SOFTWARE	729	0%
		CENTRACOM FURNITURE	202,229,228	20%
		MIP5000	740	10%

Section	Category	Product Description	Product Codes (APC)	Discount %
11	Flashport Upgrades	All Items	195, 525, 729	0%

Section	Category	Product Description	Product Codes (APC)	Discount %
12	Mobile Accessories	All items	554,644,291	15%

Section	Category	Product Description	Product Codes (APC)	Discount %
13	Mobiles	CDM750,1250,1550, 1550LS MOBILE SERIES	103	25%
		CM200,CM300,PM400	019	25%
		PM1200	019	35%
		PDR3500	570	10%
		VEHICLE REPEATER	287	15%
		APX Consolette	761	25%
		APX7500	655	25%
		APX6500	527	25%
		APX4500	471	25%
		APX1500	471	25%
		MotoTrbo-All Series	038,563,421	15%
		PM1500	019	15%

Section	Category	Product Description	Product Codes (APC)	Discount %
14	Wireless Networking	All items	832	20%

Section	Category	Product Description	Product Codes (APC)	Discount %
15	Portables	CP200,PR400,PR860,PR1500	442,005,626,009,018	25%
		CP185	442,005,626,009,018	15%
		MotoTrbo-All Series	037,421,977	15%
		XPR6100	778	12%
		DTR550,DTR650	035	15%
		BPR40	027	15%
		HT 750,1250,1250 LS,1550,1550LS	672	25%
		MTVA CONSOLE AND XTVA CONSOLE	476	15%
		MT1500	687	15%
		APX7000, APX7000XE	656,562	25%
		APX6000	481	25%
		APX6000XE	481	25%
		APX3000	481	25%
		APX4000	426	25%
		APX1000	837	25%
		EX500,600	004	20%

Section	Category	Product Description	Product Codes (APC)	Discount %
17	Pagers	ALL PAGING ITEMS	183	20%

Section	Category	Product Description	Product Codes (APC)	Discount %
21	Receivers	ASTRO AND SPECTRA TAC RECEIVERS	743,509	20%
		MTR 2000	512	20%

Section	Category	Product Description	Product Codes (APC)	Discount %
22	Securenet	KEY MANAGEMENT CONTROLLER	137	15%
		KVL4000	201,462	15%
		ASTRO VEHICULAR ADAPTER	570	15%

Section	Category	Product Description	Product Codes (APC)	Discount %
23	SSB	ALL ITEMS	501	0%

Section	Category	Product Description	Product Codes (APC)	Discount %
24	Smartnet	SYSTEM WATCH II AND SITE LENS, GenWatch	708,647,747	5%
		AIR TIME ACCUMULATOR	786	5%
		FULLVISION	281	5%

Section	Category	Product Description	Product Codes (APC)	Discount %
25	Flashport	ALL ITEMS	332,430,465	0%

Section	Category	Product Description	Product Codes (APC)	Discount %
27	Parts	ACCESSORIES AND AFTERMARKET-ALL ITEMS		23%